

**QuintilesIMS Stem Cell Center:
Core Services by CIRM Grant Types and Product Development Phases**

I. TRAN: Candidate Translation

- a. **Asset Development Strategy:** Technical due diligence of asset's clinical and technical benefits and risks, indication selection, biomarker strategy, clinical development plan (including TPP & protocol synopsis review and development).
- b. **Regulatory Services:** Pre-IND readiness assessment, briefing package preparation and submission.
- c. **Process Development, CMC, and Manufacturing:** Product Manufacturing (non-GMP), quality control assays (Development & Validation) and quality assurance.
- d. **Preclinical // non-clinical:** Proof of concept, biodistribution and pilot studies, safety assessments, animal model development, immunohistochemistry // in vivo imaging.
- e. **Commercial:** market sizing and forecasting

II. CLIN1: IND Enabling Research

- a. **Asset Development Strategy:** Technical due diligence of asset's clinical and technical benefits and risks, protocol development, protocol review, clinical trial modeling and simulation.
- b. **Regulatory Services:** IND readiness assessment, briefing package preparation, publication and maintenance.
- c. **Process Development, CMC, and Manufacturing:** Process development, quality control assays (development & validation) and quality assurance product stability / shipping and technology transfer.
- d. **Pre-clinical // Non-clinical Research:** Proof of Concept studies, safety assessments & distribution studies (GLP), immunochemistry, delivery mechanism evaluation and molecular pathology.
- e. **Commercial:** Patient reported outcomes, pricing & market access, commercial assessment, evidence generation planning & design, and launch preparation.

III. CLIN2: Post-IND Submission / Approval

- a. **Asset Development Strategy:** Technical due diligence of asset's clinical and technical benefits and risks, clinical trial modeling and simulation.
- b. **Regulatory Services:** BLA preparation, generation, publication and maintenance
- c. **Process Development, CMC, and Manufacturing:** Product manufacturing (GMP), process scale-up, product stability / shipping and technology transfer.
- d. **Non-clinical:** Safety assessments & comparability studies (GLP).
- e. **Clinical Study Conduct:** Complete set of CRO services
- f. **Commercial:** same as section II e

IV. Other Services

- a. **Integrated Project Management** (across all grant types)
- b. **Grant Application Services**
 - i. **Grant Evaluation:** Comprehensive evaluation of draft grant application and presentation of recommendations for addressing gaps and issues as well as translation of budgets into CIRM grant application format

- ii. **Grant Co-Development:** Development of robust grant outline and application based on agreed strategy as well as translation of budgets into CIRM grant application format

Comprehensive list of SCC Services:

I. TRAN: Candidate Translation

- a. Asset Development Strategy
 - i. Technical Due Diligence
 - ii. Indication Selection
 - iii. Target Product Profile (Development & Evaluation)
 - iv. Biomarker Strategy
 - v. Regulatory Strategy
 - vi. Clinical Development Plan
 - vii. Protocol Synopsis Development
 - viii. Protocol Synopsis Review
- b. Regulatory Services
 - ix. Pre-IND Readiness Assessment
 - x. Pre-IND Meeting Briefing Package
 - xi. Pre-IND Meeting Coordination
- c. Process Development, CMC, and Manufacturing
 - xii. Product Manufacturing (non-GMP)
 - 1. SOP / Batch Drafting
 - 2. Reagent Sourcing
 - 3. Cell Expansion, Harvest, Fill & Fish
 - xiii. Quality Control Assays (Development & Validation)
 - xiv. Quality Assurance
- d. Preclinical // non-clinical
 - xv. Mechanism of Action // Proof of Concept Studies (non-GLP_
 - xvi. Pilot Studies (non-GLP)
 - xvii. Safety Assessment (non-GLP)
 - 1. Toxicology Studies
 - 2. Tumorigenicity Studies
 - xviii. Animal Model Development
 - xix. Biodistribution Studies (non-GLP)
 - 1. Pharmacodynamics / Pharmacokinetics
 - xx. Immunochemistry
 - xxi. In Vivo Imaging / Cell Tracking
- e. Commercial
 - xxii. Market sizing and forecasting

II. CLIN1: IND Enabling Research

- a. Asset Development Strategy
 - i. Technical Due Diligence
 - ii. Protocol Development
 - iii. Protocol Review
 - iv. Clinical Trial Modeling and Simulation

- b. Regulatory Services
 - i. IND Readiness Assessment
 - ii. IND Submission
 - iii. IND Generation
 - iv. IND Publication
 - v. IND Maintenance
- c. Process Development, CMC, and Manufacturing
 - i. Process Development
 - ii. SOP / Batch Records Drafting
 - iii. Reagent Sourcing
 - iv. Cell Expansion, Harvest, Fill & Finish
 - v. Quality Control Assays (Development & Validation)
 - vi. Quality Assurance
 - vii. Product Stability / Shipping
 - viii. Technology Transfer
- d. Pre-clinical // Non-clinical Research
 - i. Mechanism of Action / Proof of Concept Studies (GLP)
 - ii. Safety Assessment (GLP)
 - 1. Toxicology Studies
 - 2. Tumorigenicity Studies
 - 3. Comparability Studies
 - iii. Biodistribution Studies (GLP)
 - 4. Pharmacodynamics / Pharmacokinetics
 - 5. Cell Fate
 - iv. Delivery Mechanism Evaluation
 - v. Immunochemistry
 - vi. Molecular Pathology Studies
- e. Commercial:
 - i. Patient Reported Outcomes: Develop conceptual model and PRO PRO instruments to capture the patient perspective in clinical development to differentiate the product and optimize pricing and reimbursement
 - ii. Pricing & Market Access: Conduct research to understand payer and provider landscape for optimal access and reimbursement for the therapy
 - iii. Commercial Assessment: Data-driven evaluation framework to assess an asset's commercial potential to support launch and commercial planning, business development activities, and/or portfolio strategy
 - iv. Evidence Generation Planning and Design: Define and develop evidence to demonstrate the added value of product over standard of care in economic terms
 - v. Launch Preparation: Comprehensive understanding of patient journey, treatment algorithm, and buying process to identify critical patient and physician segments to target through customized launch and promotional strategies

III. CLIN2: Post-IND Submission / Approval

- a. Asset Development Strategy
 - i. Technical Due Diligence
 - ii. Clinical Trial Modeling and Simulation

- b. Regulatory Services
 - i. Regulatory Meeting Support
 - 1. Pre-submission Briefing Package
 - 2. PreOSubmission Meeting Coordination
 - ii. BLA Generation
 - iii. BLA Publication
 - iv. BLA Maintenance
- c. Process Development, CMC, and Manufacturing
 - i. Product Manufacturing (GMP)
 - ii. Process Scale-up
 - iii. Product Stability / Shipping
 - iv. Technology Transfer
- d. Non-clinical
 - i. Safety Assessments & Comparability Studies (GLP)
- e. Clinical Study Conduct
 - i. Medical Writing
 - ii. Site Selection & Management
 - iii. Vendor Management
 - iv. Data Management
 - v. Biostatistics
 - vi. Supply Chain
 - vii. Medical Monitoring
 - viii. Safety Monitoring
 - ix. Quality Assurance
 - x. Project Management
- f. Commercial – same as section II e

IV. Other Services

- a. Integrated Project Management across all grant types
- b. Grant Application Services
 - i. Grant Evaluation: Comprehensive evaluation of draft grant application and presentation of recommendations for addressing gaps and issues
 - ii. Grant Co-Development: Development of robust grant outline and application based on agreed strategy